Proposal Selection Protocol
regarding the Request for Proposal of 15.05.2019 No. 1/ZP/U/05/19
supply and implementation of the Licence for the ship three-dimensional design support system
with ship systems for 4 workstations (2 hull design licences, 2 ship system licences)
for NELTON Sp. z o. o.
for the purposes of the project
"Research and preparation of the prototype design of the container type cargo ship equipped with
an innovative triple power supply system with zero-emission operating mode option, with
optional autonomous vessel function"
implemented within the framework of ROP VP (Regional Operational Programme of the
Voivodeship of Pomerania) 2014-2020, sub-measure 1.1.1

GENERAL PART.

1. Contracting Entity

NELTON Sp. z o. o.
ul. Czołgistów 12
83-000 Pruszcz Gdański
Tel: +48 58 350 98 00
website address: [https://www.nelton.pl/](https://www.nelton.pl/)
e-mail address: nelton@nelton.pl
NIP [Tax Identification Number]: 6040131958
REGON [National Official Business Register]: 221029656
KRS [National Court Register]: 0000357576

2. Subject of the contract

CPV code:

48000000-8 Software package and information systems
48321100-5 Computer-aided design (CAD) system

1. The subject of the contract is supply and implementation of Licence for the ship three-dimensional design support system with ship systems for 4 workstations (2 hull design licences, 2 ship system licences).

2. The supply and implementation of the system Licence shall be also understood as the updated status and operability warranty for the software and all its component, including other basic and additional requirements for the above-mentioned system to be met, within the term of the project (24 months).
3. The ship is understood as: an innovative container type cargo ship equipped with an innovative triple power supply system with zero-emission operating mode option, with optional autonomous vessel function. The software must ensure effective management of the ship design.

4. The ship three-dimensional design support system with ship systems supplied under the contract must meet all capabilities specified in the table "Necessary capabilities" as well as should meet the capabilities specified in the table "Additional capabilities":

5. Meeting of the above capabilities will be verified at the proposal review stage. In case of doubts as regards meeting the capabilities by the software, a request for additional explanations may be sent to the Contractor within 3 calendar days from receipt of the request.

3. **Method of publication of the Request for Proposal.**

   The Request for Proposal was published on the website [www.nelton.pl](http://www.nelton.pl), [https://bazakonkurencyinosci.gov.pl/publication/view/1168251](https://bazakonkurencyinosci.gov.pl/publication/view/1168251)

   The proof of publication of the Request for Proposal forms appendix no. 2 to this Protocol.

4. **Contract award mode**

   1. The procedure is held within the framework of the project "Research and preparation of the prototype design of the container type cargo ship equipped with an innovative triple power supply system with zero-emission operating mode option, with optional autonomous vessel function" implemented under Priority Axis 1. Knowledge commercialisation, Measure 1.1 Expansion through innovations, Sub-measure 1.1.1 Expansion through innovations - grant support, under the Operational Programme of the Voivodeship of Pomerania for the years 2014-2020. The project will be co-financed from the funds of the European Union as part of the European Regional Development Fund.

   2. This procedure is conducted in compliance with the principle of competitiveness, according to the project co-financing agreement No. RPPM.01.01.01-22-0058/17.

   3. The provisions of the Public Procurement Law of 29 January 2004 apply to this request for proposal.

   4. The procedure, subject to exceptions specified in the request for proposal, is conducted in writing.
DETAILED PART

I. Place and date of proposal submittal:
   a) proposals submitted in writing must be sent to the address: Nelton Sp. z o.o., ul. Czołgistów 12, 83-000 Pruszcz Gdański
   b) proposals submitted means of electronic communication must be sent to the following e-mail address: nelton@nelton.pl
   c) proposal submittal deadline: 24.05.2019, by 15:00

II. Proposal opening
The proposals were opened on 27.05.2019 at 10:00 in the office of Nelton Sp. z o. o., ul. Czołgistów 12, 83-000 Pruszcz Gdański.
No proposals submitted after deadline.
Before the deadline provided for in the Request for Proposal, 4 proposals were submitted for the following contract:

1. SENER INGENIERIA Y SISTEMAS SOCIEDAD ANONIMA
   AVDA, ZUGAZARTE, 56 LAS ARENAS 48000-BIZKAIA
   NIP 48024723
   The proposal was received on 20.05.2019, at 11.42
   Net price: PLN 634 981.04

2. AVEVA GmbH Sp. z o.o. Division in Poland
   Ul. Mińska 54-56, 54-610 Wrocław
   NIP 5263078551
   The proposal was received on 22.05.2019, at 15.31
   Net price: PLN 603 792.00

3. SEATECH ENGINEERING Sp. zo.o.
   Ul. Okopowa 7, 80-819 Gdańsk
   NIP 583 284 08 42
   The proposal was received on 24.05.2019, at 11.15
   Net price: PLN 1 184 400.00

4. CADOR CONSULTING Sp. zo.o.
   Ul. Czechosłowacka 3, 81-969 Gdynia
   NIP 586 21 38 650
   The proposal was received on 24.05.2019, at 14.33
   Net price: PLN 628 530.00
Proposals meeting the procedure participation conditions:

The procedure participation conditions were met by the proposals numbered: 1, 2, 3 and 4.

III. The Contracting Entity adopted the following proposal assessment criteria:
1. The proposals shall be assessed by the board members appointed by the Contractor.
2. Only proposals not subject to rejection shall be assessed.
3. The most favourable proposal shall be the proposal presenting the most favourable balance of price and other criteria related to the contract subject.
4. Proposal assessment criteria, criteria weights and description of the proposal assessment method:

1) "Price" (P_P) criterion:
   a) criterion weight – 50 points;
   b) description of the proposal assessment method according to the "Price" criterion:
      - the proposal with the lowest net price, meeting the requirements of the request for proposal, shall be awarded the maximum number of points in the "Price" criterion (50 points),
      - the score of the remaining proposals shall be established according to the following formula: \( P_P = \frac{C_n}{C_o} \times 50 \)
      where:
      
      \( C_n \) – the lowest net price out of all submitted proposals subject to assessment
      \( C_o \) – net price of the assessed proposal
      50 - "Price" criterion weight

2) "Time of implementation of the ship design support system" (P_T) criterion:
   a) criterion weight – 20 points;
   b) description of the proposal assessment method according to the "Time of implementation of the ship design support system" criterion:
      - the proposal with the shortest time of implementation of the ship design support system, meeting the requirements of the request for proposal, shall be awarded the maximum number of points in the "Time of implementation of the ship design support system" criterion (20 points),
      - the score of the remaining proposals shall be established according to the following formula: \( P_T = \frac{C_n}{C_o} \times 20 \)
      where:

      \( C_n \) – the shortest time of implementation of the ship design support system.
      \( C_o \) – time of implementation of the ship design support system presented in the given proposal.
      20 – weight of the "Time of implementation of the ship design support system" criterion.
3) "Additional capabilities" ($P_f$) criterion:
   a) criterion weight – 30 points;
   b) description of the proposal assessment method according to the "Additional capabilities" criterion:
   - the Tenderer declares possibility of fulfilment of additional capabilities specified in point V. DESCRIPTION OF THE CONTRACT SUBJECT, section 4 of this request for proposal - 3 points for each additional capability.

5. The most favourable proposal shall be the proposal with the highest score: ($P_p + P_c + P_f$).

6. The score shall be rounded up or down to two decimals.

7. If the Contractor fails to indicate fulfilment of additional requirements in the "Proposal" form, the Contracting Entity shall assume that the proposal does not meet the additional requirements.

8. Should it be impossible to select the most favourable proposal due to the fact that two or more proposals present the same balance of price and other proposal assessment criteria, the Contracting Entity shall select the proposal with the highest score in the "Price" criterion. Whereas, in case of submittal of proposals showing the same price and obtaining the same score, the Contracting Entity shall request the Contractors who submitted the said proposals to submit additional proposals within the time limit set by the Contracting Entity.

Collective specification, assessment and comparison of submitted proposals

<table>
<thead>
<tr>
<th>Contractor's name and address</th>
<th>Calculation for the particular proposal components</th>
<th>Complete form to the request for proposal, with required enclosures fulfils/does not full</th>
<th>Fulfilment of project participation criteria</th>
<th>Total score awarded</th>
</tr>
</thead>
</table>
| SENER INGENIERIA Y SISTEMAS SOCIEDAD ANONIMA AVDA, ZUGAZARTE, 56 LAS ARENAS 48000-BIZKAIA NIP 48024723 | Criterion No. 1: 47.54 points  
Criterion No. 2: 20.00 points  
Criterion No. 3: 30.00 points | Fulfils | Fulfils | 97.54 points |
| AVEVA GmbH Sp. z o.o. Division in Poland Ul. Mińska 54-56, 54-610 Wrocław NIP 5263078551 | Criterion No. 1: 50.00 points  
Criterion No. 2: 20.00 points  
Criterion No. 3: 30.00 points | Fulfils | Fulfils | 100.00 points |
IV. Selection substantiation (most favourable proposal)

Procedure result approval:

In response to the Request for Proposal of 15.05.2019, the Contracting Entity received 4 proposals for supply and implementation of the Licence for the ship three-dimensional design support system with ship systems for 4 workstations (2 hull design licences, 2 ship system licences).

All Tenderers submitted proposals fulfilling the procedure conditions. The proposals were submitted before the proposal submittal deadline specified in the Request for Proposal.

Tenderer AVEVA GmbH Sp. z o.o. Division in Poland was awarded the contract.

The proposed cost of supply and implementation of the Licence for the ship three-dimensional design support system with ship systems for 4 workstations (2 hull design licences, 2 ship system licences) is compliant with the terms of performance of the European Regional Development Fund.
Procedure prepared and conducted by: Magdalena Piotrowska

27.05.2019  [illegible signature]
(date and signature)

Protocol prepared by: Magdalena Piotrowska

27.05.2019  [illegible signature]
(date and signature)

Contracting Entity’s signature: Artur Gruhlke

27.05.2019  [illegible signature]
(date and signature)

Appendices:

1. Request for Proposal of 15.05.2019
2. Confirmation of publication of the Request for Proposal.
3. Declaration of the procedure participants on no capital or person ties
4. Proposals.